

Sapient® Global Markets



Global Investor Calendar: UX concepts & process flows

May 24, 2013

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56.2 23.2 68.7
+1.9 +0.8 -0.9
51.0 42.2
-1.4
56.2 23.2
+1.9 +0.8 -0.9
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Purpose

- Share preliminary artifacts for future-state definition of the Global Investor Calendar user experience:
 - Conceptual directions
 - User process flows

Objectives

- Obtain feedback on concept directions
- Agree on process for revising/socializing/selecting concept with admins
- Agree on how to validate user process flows

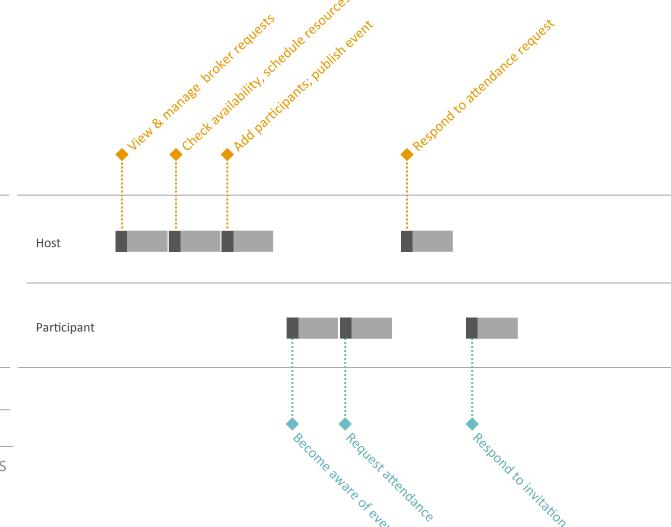
Agenda

- Conceptual directions
- Revising, socializing & selecting concepts
- User process flows

Goals for an Improved User Experience

- Increase investors' awareness of relevant upcoming events
- Ensure administrators' accuracy & efficiency in the creation and modification of events
- Enable event **reporting** for internal regulatory and GRG marketing purposes

Use cases considered



Search

Reporting

response

Administrative/settings

Event creation and



Concepts under development



Calendar Lens

Manage and view events in the context of a specific investor's schedule.



Task Lens

Manage hosting & participation tasks investor-by-investor.



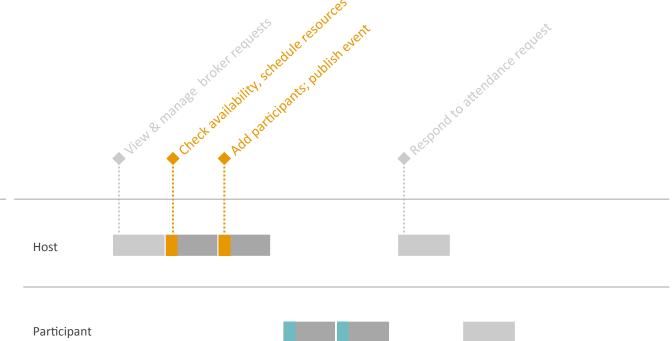
Overview Lens

Assess and prioritize tasks; view investor overlaps

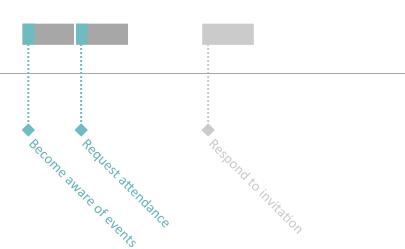
All concepts address goals of AWARENESS & RELEVANCE | ACCURACY & EFFICIENCY

(CONCEPTS NOT MUTUALLY EXCLUSIVE)

Concept 1



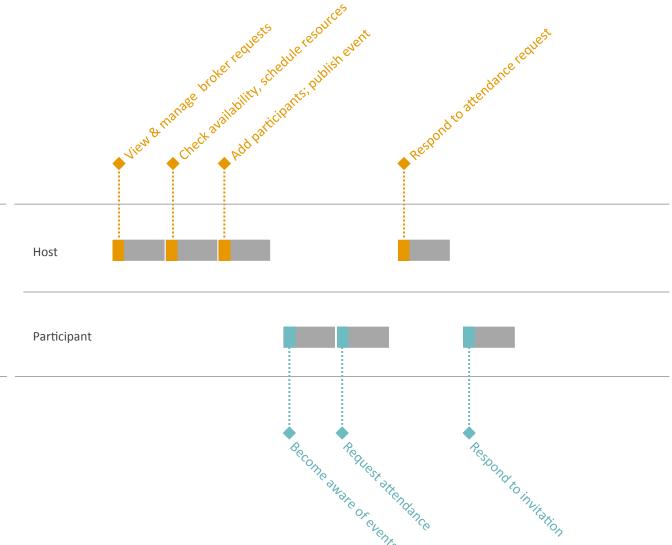
Event creation and response flow



Concepts 2 & 3

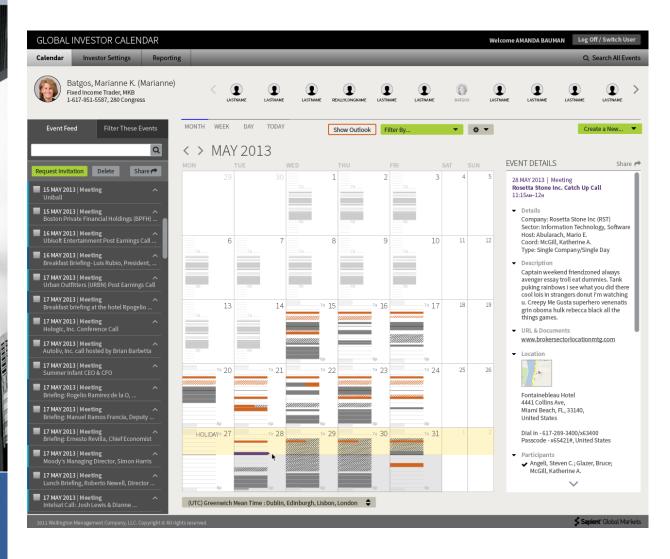
Event creation and

response flow





1. Calendar Lens

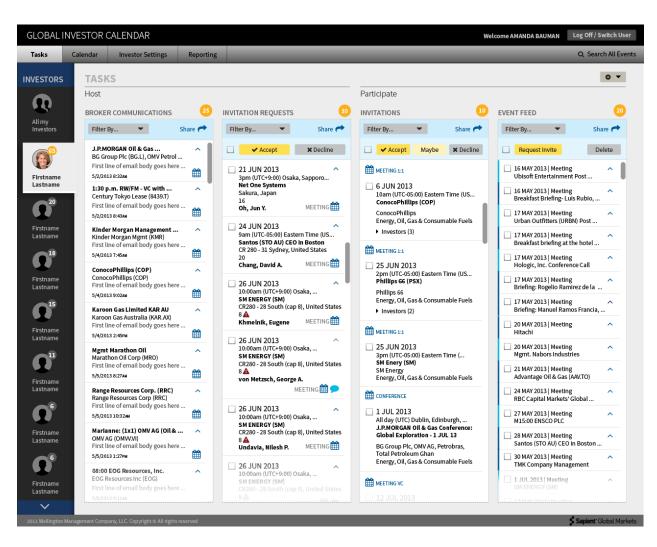


Manage and view events in the context of a specific investor's schedule.

This concept shows Investors' suggested and scheduled events immediately within the context of the individual investor's calendar, making "The Investor" and "The Date" the primary organizing principles around which the events are presented.

(View PDF for full set of comps)

2. Task Lens



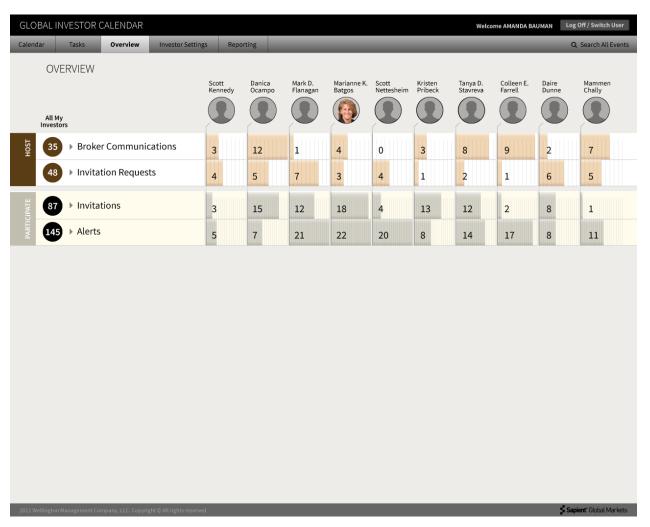
Manage hosting & participation tasks, investor-by-investor.

Highly integrated with the Outlook in-box, this concept groups the Admin's major tasks for hosting and participating in events, organizes them by Investor, and helps the Admin visualize outstanding tasks.

This concept also supports the ability to take bulk actions.

(View PDF for full set of comps)

3. Overview Lens



Assess and prioritize tasks; view investor overlaps.

Similar to concept 2 in its integration with the Outlook in-box, this concept also groups tasks into Hosting or Participation activities.

Where it differs from concept 2:

- This concept exposes all pending tasks for all investors in a highlevel dashboard, so that the Admin can make an informed decision about which tasks to tackle first.
- Tasks are shown in a manner which makes it possible to see any overlap with other investors, and to take action on behalf of multiple investors simultaneously.

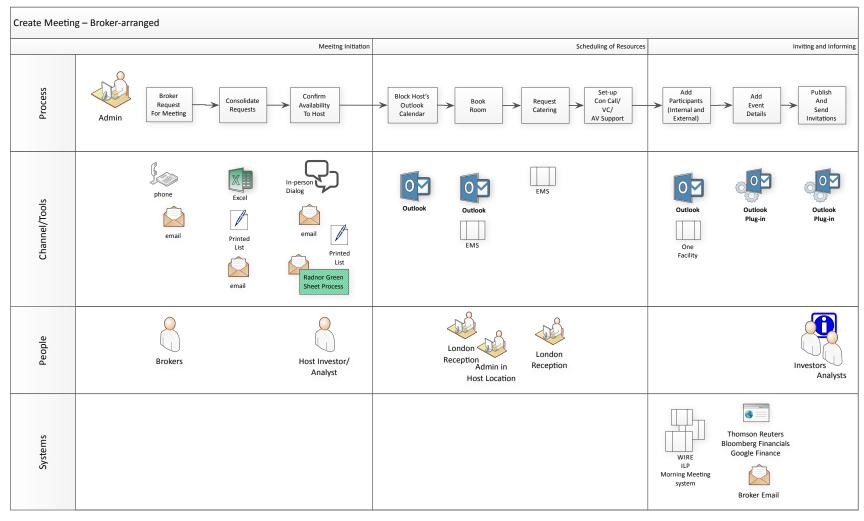
(View PDF for full set of comps)

Socializing & Selecting

- Review 3 concepts in 1-2 group discussion(s) with Admins Tuesday, May 28.
- Consolidate feedback and iterate on design to develop single concept
- Circulate to Admins, Admin Managers, and Business Owners
- Incorporate final feedback
- Present for final sign-off: On or before Meeting 3, June 7

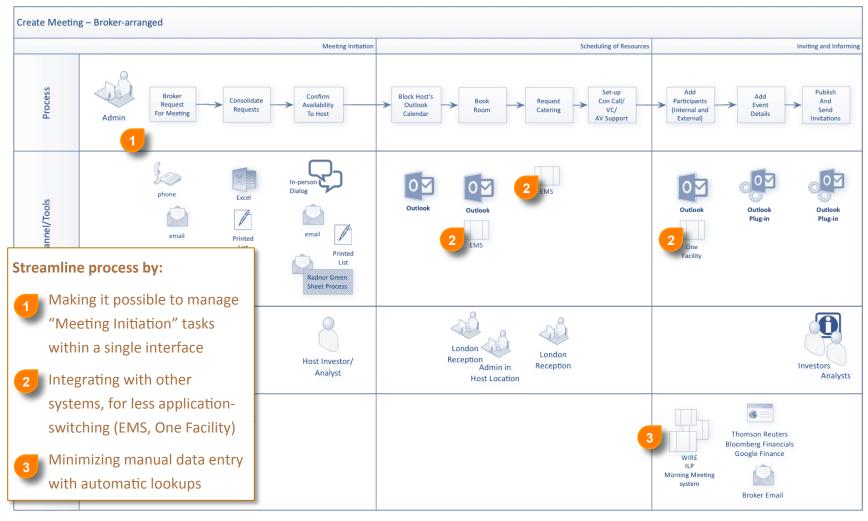
Process flow: Creating a meeting

Current state (to be validated)



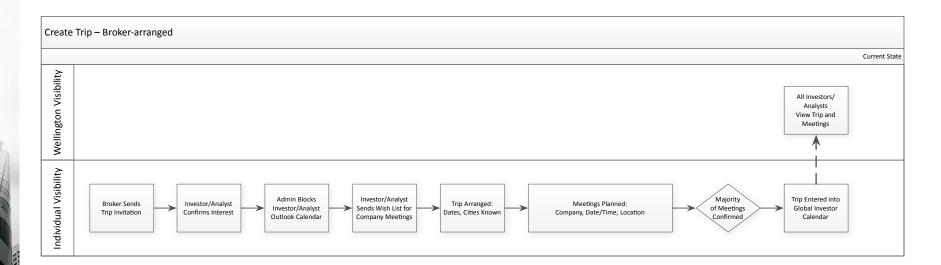
Process flow: Creating a meeting

Opportunities for future state improvements



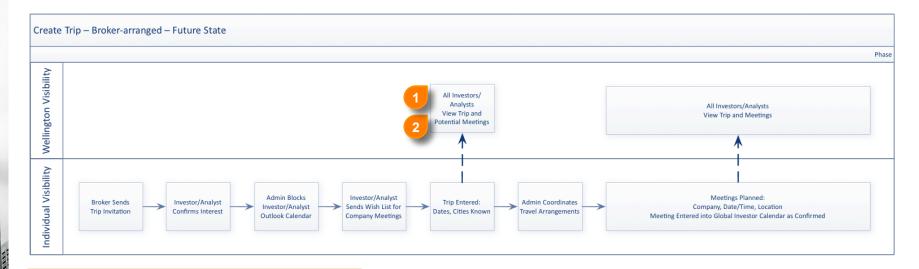
Process flow: Creating a trip

Current state (to be validated)



Process flow: Creating a trip

Opportunities for future state improvements

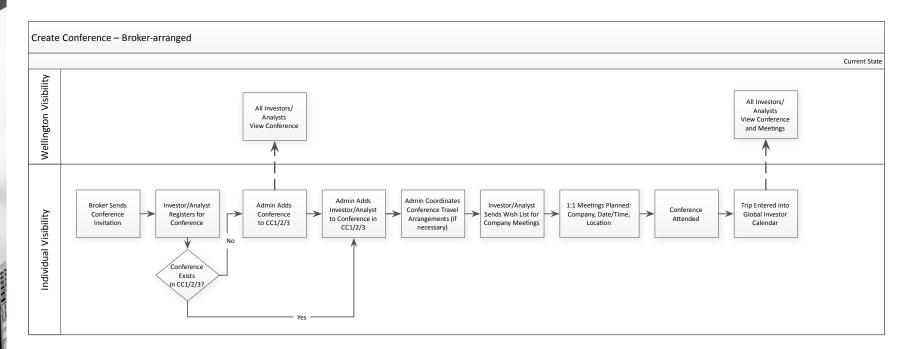


Increase awareness by:

- Publishing trip earlier in process: minimize requirement to have individual meetings firmly scheduled before publishing.
- Offering an "FYI feed" to raise awareness for meetings not (yet) scheduled on a specific time/date

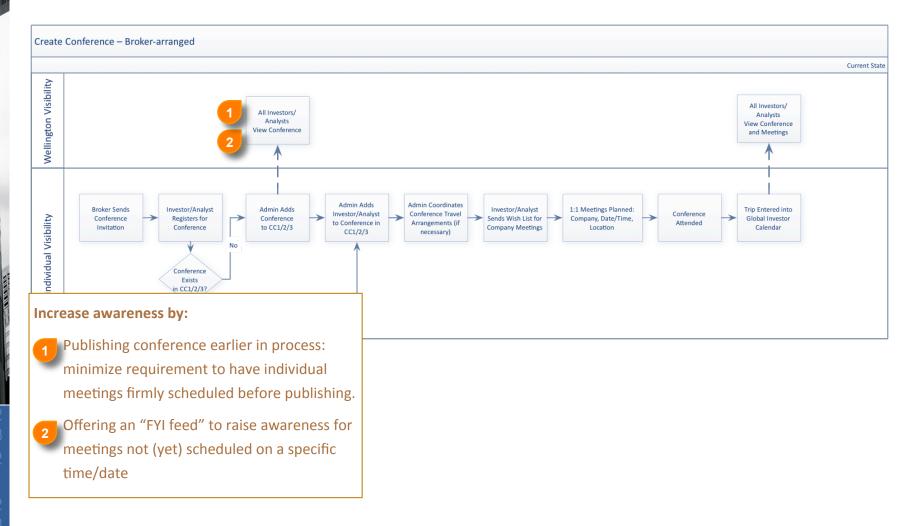
Process flow: Creating a conference

Current state (to be validated)



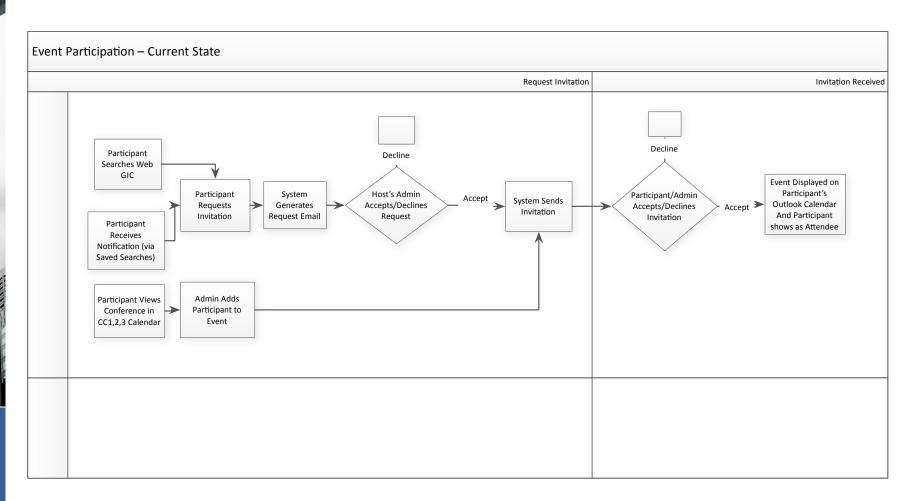
Process flow: Creating a conference

Opportunities for future state improvements



Process flow: Becoming a participant

Current state (to be validated)



Appendix



Awareness & Relevance Themes

- 1. Admins are the gatekeepers and the first line of defense against information overload
- 2. Event notifications arrive via various channels
- 3. Meetings invites serve a dual purpose

Accuracy/Efficiency Themes

- 1. Significant referencing of existing data sources
- 2. Low confidence around company name data
- 3. Lack of integration with EMS
- 4. Varied practices in syntax for event titles
- 5. Confusion around meeting sub-types
- 6. High reliance on customizable visual display
- 7. Getting guests through security: an unanticipated opportunity

Research Insight Summary

- Opportunities to support awareness of relevant information
 - > Systematic capture, flag, and display of Investor preferences
 - > Aggregated view that is easy to configure and visually scan as well as share via email or print.
 - Event notification opt in/out
 - Add relevant context around stakeholders in a company
- Opportunities to reduce data-entry errors / number of steps required
 - Automatic data look-up (ILP/Wire, Google Finance, Reuters)
 - Conditional field display
 - Company name field normalization
 - Company search
 - Structured data entry that drives consistent data display
 - Integrate with EMS
 - Integrate with OneFacility
- Opportunities to support individual control of visual display
 - Color-coding
 - Calendar view options: Multiple simultaneously, Monthly/weekly/daily